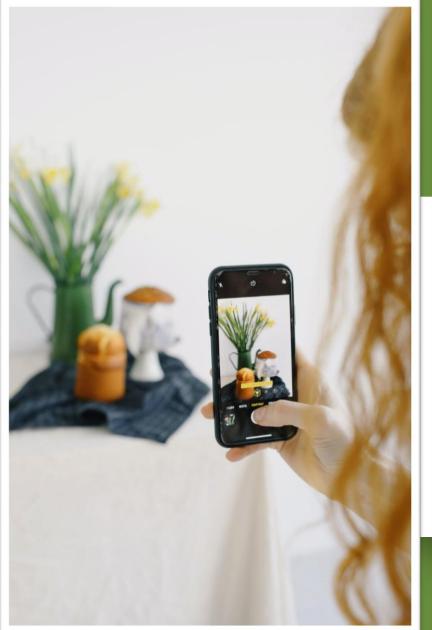


## neev

Next-Gen ecommerce = 'buy it where you see it'

**Year: 2024** 



She is not taking a picture;

She is buying the product directly on mobile camera

NexGen ecommerce is **not** possible without innovating existing buying process and therefore

"we are on a mission to accomplish 'buy it where you see it' by enabling buying on universal tools like typing keypad, camera, plugins, right-click, etc."









# Lets focus on Ecommerce on Social media platforms

Lost sales

**Total addressable market (2022)** 

~\$4T

Global e-sales on all social platforms

~\$2T

1/3 of the sale is lost as buyers cannot 'buy it where they see it'

Target market (2022)

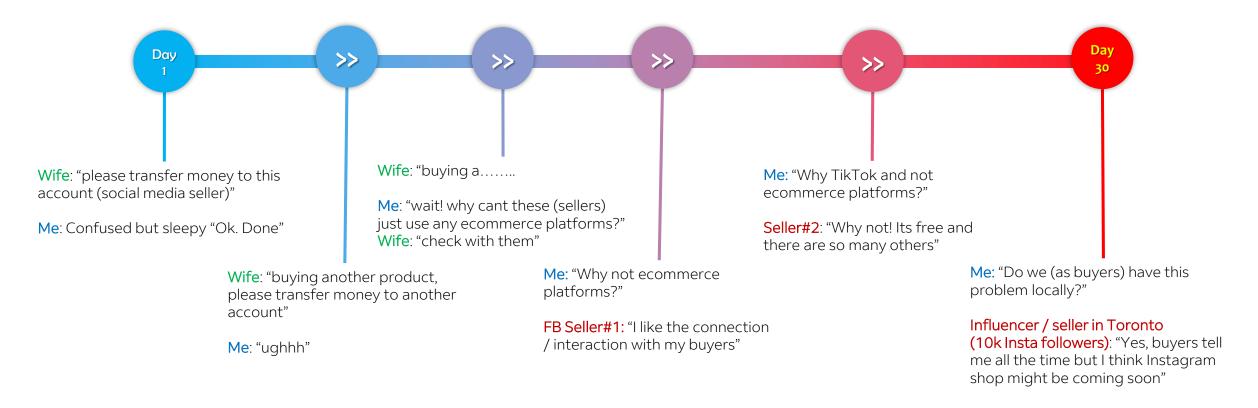
~\$4.25B

Platform - Facebook & Instagram Region - North America Demography - Gen-Z and Millennials Product – Fashion and apparels ~\$2.1B

[ information sourced from Statista, NapoleonCat and eMarketer ]

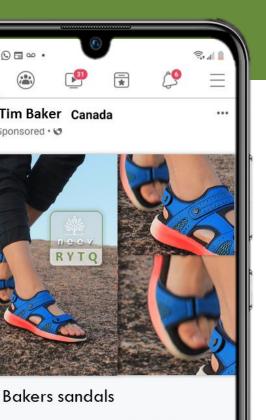
#### Social commerce problem and my personal encounter with the problem

.... starts with a mid-night call from my wife during her vacation to India



Selling on social media is a thoughtful choice, however buying through the fragmented process on multiple platform is due to lack of alternate solution

# ...and this is how we consolidate buying experience on all social media platforms



-10 | Blue and green | \$59 - \$120

RYTQ

ev ecommerce keyboard to enter the product

Purchase via Neev's mobile keypad

[provisionally patented with USPTO]

Accelerates buying process through instant purchase on keypad

A one stop shop for social media ecommerce buying experience

Purchase across any social media platform, without leaving the platform

No distraction; feature hidden on keypad and appears as and when required



Seller process & how it works in the appendix

## **GTM – strategy and roadmap**

**Test phase** 

1

Beta Test

Community launch

Handicraft products

Neev driven sales

User feedback

Test tech & e-com operations and solidify product

Month 1st to 3rd

Launch phase

2

Hand-picked sellers

Limited products

Single social media API

Single location operations

Test brand and product experience and solidify user trust

Month 3<sup>rd</sup> to 6<sup>th</sup>

**Growth phase** 

3

Promotion and campaign (seller driven marketing)

Influencer based selling

Multiple products with multiple social media API

Larger seller base

Revenue generation mode

Expand brand and product experience to wider user base

Month 6th and onwards

New market

4

Expand the market to new cities across Canada

Meet localized need

Create pan Canada brand awareness

Plan cross-border operations

Explore new market and restart the GTMS

Month 12th and onwards

## **Competitive Landscape**

#### Strategy: Table stakes traditional ecommerce values but position product distinction

Inventory and return management

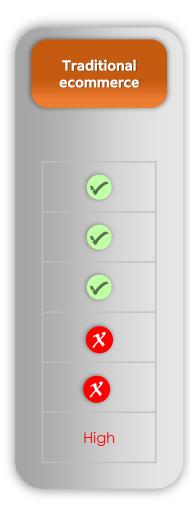
Customer support and analytics

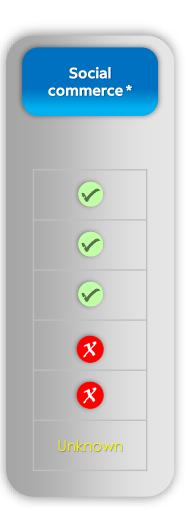
Shipping

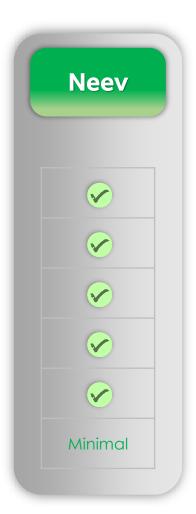
Decentralized multi-platform commerce

Freedom of choice [place & time]

Operating cost

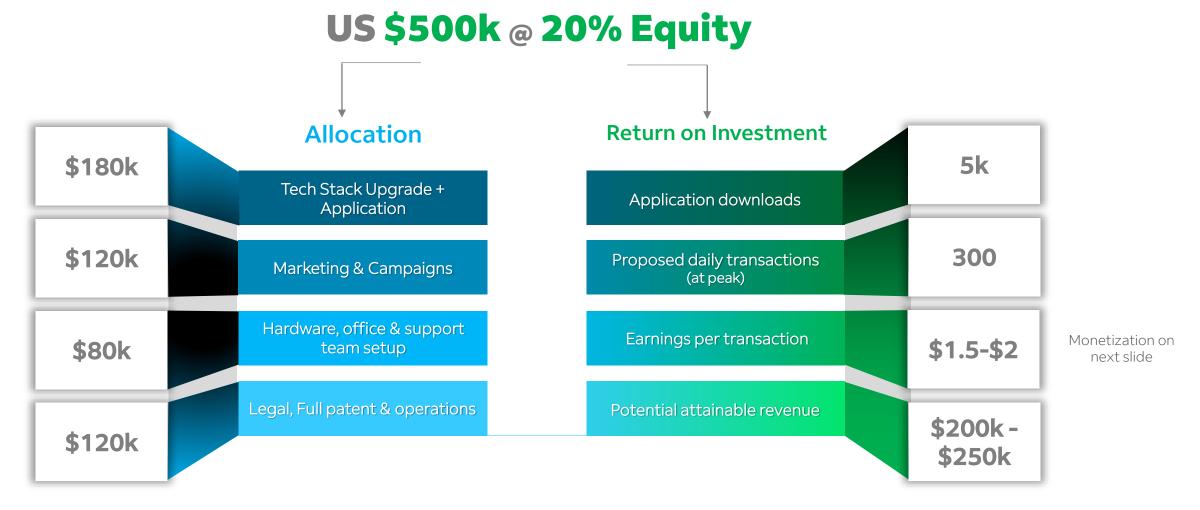






<sup>\*[</sup>Social commerce includes existing social commerce platforms and upcoming platforms from social media giants like Facebook, Pinterest, etc.]

## With MVP in place, Neev Inc. is seeking a funding of



Data based on first18 months of operations

### Value creation



### **Monetization**







#### Pay per transaction (sellers)

[Pay as you go, win-win-win – seller, buyer and Neev]

#### **Promotes social commerce**

[Built for people who love commerce while







#### Shipping markups

[With new shipping options we monetize the shipping experience e.g. same day delivery]



[Every seller and buyers demand]





#### **Patent monetization**

\* not projected in potential attainable revenue

Our key to Success

Understand how, what and where social users buy products and leverage our data mining experience with AI expertise to bring innovative features / products to our users; redefining next-gen commerce

## Neev Team (Toronto)



Amit Basak Founder & CEO www.amitbasak.com

Ecommerce & Logistics lead

[ Determined founder with an insatiable curiosity towards technology. Brings 15+ years of expertise from e-commerce, logistics, marketing, and finance background to create and offer Neev - a next-gen ecommerce model ]



Nikeshh Vijayabaskaran Co-founder & CTO www.nikeshh.com

Full stack developer & Tech lead

[ A hardcore engineer with extensive knowledge on most platforms including Al and block-chain.

Multiple products deployed with large corporations and startups with most notable been R-Trix - India's first future e-bikes. ]



Sohum Patel COO

#### Data scientist & Go-to-Market lead

[ Experienced data-focused campaigner known to bring optimum yield results. Used geo-location data in Canada to run internal marketing campaign leading to \$20M (per annum) revenue without additional cost to the business ]













## **Appendix**

How it works?

Application links

## **How it works**

Sellers update product images and inventory on Neev and Neev assigns a unique 4 four digit code, embedded on the product images



Neev



Sellers share these images, products details on their favorite platforms directly through Neev

#### **Social media**

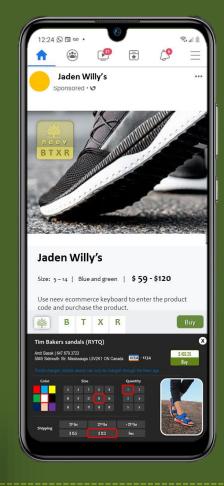
Facebook, Twitter, Instagram, Pinterest, etc.

#### Messaging

WhatsApp, Telegram, SMS, etc.

Other free content websites

Blogging, Portfolio site, etc.





Buyer discover these product and buy it instantly on their messaging keypad

Neev

**External platforms** 

## Mobile application (Screen recording)

#### https://youtu.be/iLYaLw8PgfU



#### Web application

https://www.myneev.co/



